

Hughes-Castell (Hong Kong) Ltd is the longest established legal recruitment consultancy in Hong Kong. With over 25 successful years as Asia's No. 1 Legal Recruiter, we provide in-depth coverage of the Asia-Pacific region. Together with our Singapore, Beijing and Shanghai offices, our commitment to both clients and candidates across Asia is unmatched.

Hughes-Castell focuses on successfully placing lawyers in a broad spectrum of industries and businesses. In addition to placing attorneys and partners in international law firms, we recruit for top fortune 500 corporations and banks in Hong Kong, Singapore, China, Japan, India, Indonesia, Thailand, Vietnam, Korea and Malaysia. Our business is evenly divided between private practice (including mergers and groups) and in-house placements. Some of the businesses and industries we specialize in include:

### PRIVATE PRACTICE

Associates  
Partners  
Practice Groups  
Law Firm Mergers  
International Law Firms  
New Market Entry Law Firms  
Management & Support Services  
Market and Practice Development

### IN-HOUSE

Banking & Finance  
Real Estate, Construction & Engineering  
Energy & Resources  
IT & Technology  
Manufacturing  
Media & Entertainment  
Professional Services  
Hospitality  
Conglomerates

Our consultants are multilingual and multicultural, possessing strong roots in Asia. Our perspectives help clients in both recruitment and retention of staff. In our efforts, we emphasize quality placements in line with the client's vision and strategy. We take great pride in our track record of placement longevity, as this demonstrates our commitment to meeting and matching client and candidate needs and requirements.

In addition to offering in-depth knowledge on individual markets in Asia, we also provide:

- ◆ Information on salary levels, salary surveys, and benefit packages
- ◆ Assistance on headcount justification
- ◆ Regular updates on available talented professionals
- ◆ Career guidance and advice on future prospects
- ◆ Strategic advice on expansion through lateral hire, bolt-ons and mergers

Complete confidentiality is guaranteed to both candidates and clients and all representations are handled with utmost integrity. A high percentage of instructions and candidates come to us through personal referrals, an indication of the quality of service we provide.

我们的顾问熟悉不同文化，掌握多种语言，并具有深厚的亚洲渊源，深谙亚洲人才招聘事务。我们根据客户的目标和战略适当地选配人力资源。一直以来，我们所推举的专才深得企业重用，诚为我们致力满足客户和求职者需求的最佳证明，令我们深感自豪。

除针对个别亚洲市场，提供深入全面的人才资讯外，我们亦提供以下服务：

- ◆ 有关薪酬水平、薪酬调查及企业福利的报告
- ◆ 有关适当选配员工人数的建议
- ◆ 定期更新的人才储备信息
- ◆ 就业指导及职场发展建议
- ◆ 通过横向聘用、兼并以实现发展的战略性建议

我们奉行“诚信为本”，严格保密所有客户和求职者的资料。我们的高品质服务有口皆碑，不少机构和求职者均由现有客户推荐而来，令我们引以为傲。

衡纪氏是香港最早成立的法律人才咨询公司，拥有25多年的资深法律行业征才经验，服务范围覆盖亚太各区，堪称亚洲法律行业最优秀的咨询公司。随著新加坡、上海和北京办事处的成立，我们承诺为客户和求职者在亚洲提供的服务是无比的。

衡纪氏善于为各行各业发掘优秀的法律英才。除了向跨国律师事务所举荐律师和合伙人之外，我们亦为香港、新加坡、中国大陆、日本、印度、印度尼西亚、泰国、越南、韩国及马来西亚的财富500强企业及银行物色顶尖的法律精英。我们的业务分为私人执业(包括业务兼并及团体执业)及内部法务两大领域，所涉及的业务及行业包括：

### 私人执业

合营  
合伙  
执业团体  
律师事务所合并  
跨国律师事务所  
新进律师事务所  
管理及支持服务  
市场及业务拓展

### 内部法务

银行及金融  
房地产、建筑及工程  
能源及资源  
信息科技及技术  
制造业  
媒体及娱乐  
专业服务  
酒店餐饮  
集团企业