

**A FUTURE AS SOLID
AS OUR FOUNDATIONS**

SINCE 1983

كَلَادَرِيّ

GALADARI

محامون ومستشارون قانونيون
ADVOCATES & LEGAL CONSULTANTS



Ziad Abdulla Galadari
Founder & Chairman

“

For however much or for however long we have been a part of the region's past, for however deeply we are involved in its present, we have always been a part of building its future.

”

THE FIRM

Galadari Advocates & Legal Consultants was established 35 years ago in Dubai, and is recognized today as one of the leading full service business law firms in the region. With a team of more than 100 lawyers and supporting professionals from around the world and offices in Abu Dhabi, Dubai, and the Dubai International Financial Centre (DIFC), the team offers an in-depth understanding of the practices and procedures essential to doing business successfully in the region.

The firm comprises of internationally and locally qualified lawyers, enabling us to provide effective and commercially focused advice and representation in all UAE courts. Our lawyers are committed to maintaining an understanding of their clients' industries, and are regularly called upon to speak and publish on legal and market developments.

The firm offers clients award winning experience in many areas of legal practice, including:

- Arbitration, Litigation & Dispute Resolution
- Corporate & Commercial
- Compliance & Regulatory
- Intellectual Property
- Insurance & Reinsurance
- Healthcare & Medical Malpractice
- Employment
- Construction
- Maritime
- Real Estate
- Finance



Our clients include the following:

- Insurance
- Banks and Investment Firms
- Family Conglomerates
- Private Clients
- Real estate developers and investors
- Construction and Engineering firms
- Hospitals, Clinics and Pharmaceutical/Life Sciences companies
- Maritime and Logistics Companies
- Media and Telecommunications providers
- Oil and Gas, Related Services and Renewable Energy companies
- Governments and Government-Owned Entities



GALADARI LAWYERS ARE CONSIDERED 'GAME CHANGERS' - "WHEN OTHER FIRMS AND CONVENTIONAL STRATEGIES COME UP SHORT, CLIENTS IN DEEP TROUBLE TURN TO GALADARI FOR FRESH, AGGRESSIVE THINKING AND INNOVATIVE RESCUES." QC, THIRTY NINE ESSEX STREET CHAMBERS

ABOUT

HOW WE HELP

We offer expert advice across a wide range of specialist practice areas. Our aim is to help clients resolve difficult issues that matter to them, whether transactional, reputational, regulatory, constitutional, personal, or a combination of these.

We have confidence not only in our technical ability and commercial acumen, but in our ability to provide practical, versatile and cost-effective solutions to satisfy our clients' legal requirements. We draw together specialists from across the firm to address all aspects of our clients' specific needs, whether they are facing a commercial dispute, a corporate restructure, or the break-up of a family business.

WHO WE HELP

We provide a range of specialist and high-quality legal services to businesses, institutions, private individuals and families. Our clients include major construction businesses, banks, oil and gas operating companies, oilfield services companies, media groups, hospitality and leisure companies, government and quasi-government entities, SMEs, international law firms and large family conglomerates. Our aim is to be market leaders in our chosen industry sectors, providing thought leadership and unrivalled expertise to our clients. The skills and knowledge of our lawyers combined with the firm's belief in establishing long term sustainable relationships and committed personal service, enables us to retain our clients over many years and often generations.



REGIONAL INTELLIGENCE

Our regional intelligence gives us the ability to view the MENA region strategically as a whole and to understand its role in global markets. This allows us to see connections as well as differences and to understand how leverage in one area can change the outcome of our clients' aspirations regionally and worldwide.

Our lawyers understand how capital markets fit together, where the opportunities lie in emerging markets, how regulations compete and conflict, how litigation integrates with business objectives and how cross-border legal strategies must be coordinated to achieve optimal results for our clients. By instructing us, clients benefit from a deep talent pool combining diverse legal skills with vast jurisdictional experience.

STRATEGY, CULTURE & APPROACH

Our lawyers are highly experienced in both common and civil law

We have the largest team of local advocates with full rights of audience before UAE courts

We offer an international level of service combined with regional knowledge and expertise

We are industry and sector led, not practice driven and

We aim to become a trusted long-term business advisor to our clients, not just their lawyers.



"THEY ARE ATTENTIVE AND UNDERSTAND OUR BUSINESS AND THE INDUSTRY IN WHICH WE OPERATE." CHAMBERS GLOBAL 2014

LITIGATION, INTERNATIONAL ARBITRATION AND DISPUTE RESOLUTION

With a history of nearly 35 years of experience in litigation and dispute resolution, Galadari offers clients an award-winning practice with experience in virtually every industry sector in the region. The firm's litigation practice encompasses nearly every kind of contentious dispute. Galadari has one of the largest cross-disciplinary litigation teams in the UAE, with lawyers who have industry experience across almost every sector in the region. We offer clients one of the largest teams of experienced local Emirati advocates with full rights of audience in all UAE Courts, and also have strong experience in the DIFC Courts.

We advise our clients across a broad spectrum of litigation matters including disputes and claims relating to insurance recovery, commercial and financial disputes, construction and engineering claims, international trade disputes, fraud and financial crime, technology and IP disputes, medical malpractice claims, professional negligence, employment, real estate, restructuring and insolvency.

Our litigation team advises a range of regional and international clients including insurers, major financial institutions and banks, energy majors, corporates and conglomerates, private equity and investment firms, high-net-worth individuals, brand owners, retailers, employers and employees, contractors, developers, architects and engineers.

PRO BONO CLINIC LAW FIRM OF THE
YEAR DIFC COURTS
ACCESS TO JUSTICE AWARDS 2014

MOST ACTIVE LAW FIRM AWARD:
PRO BONO CLINIC AWARDS – DIFC 2015



CAPABILITIES IN THE DIFC

Galadari Advocates & Legal Consultants provides clients with a wide suite of commercial and legal advisory services, with regards to doing business in the DIFC and use of DIFC as a jurisdiction for dispute resolution and courts representation. This includes the following:

- Litigation before the DIFC Courts
- Corporate and commercial advice
- Establishing a presence in the DIFC
- Employment Law under DIFC Laws
- Corporate structure and re-structure of DIFC-established companies
- DIFC-LCIA arbitrations
- Regulatory and compliance advice
- DIFC Wills and Probate registry

Our lawyers take a keen and active interest in DIFC Court affairs and regularly contribute to articles, seminars and court activities. One of our lawyers has had a direct involvement in drafting of the DIFC laws and regulations through our involvement with the DIFC Court Users Committee for the past three years. Our lawyers are focused and dedicated in providing assistance to clients in new and growing business opportunities, as well as managing and minimizing the risks involved that may compromise a company's commercial goals. We advise clients on the advantages of the DIFC jurisdiction as opposed to other regional dispute resolution options.

Galadari has also been recognized with the 'Most Active Law Firm' award by the DIFC Pro Bono Clinic in 2015.



CORPORATE TEAM OF THE YEAR
(FOR A **25 BILLION AED** JOINT VENTURE AND
REAL ESTATE PROJECT IN UMM AL QUWAIN)

CORPORATE COUNSEL MIDDLE EAST 2016

CORPORATE & COMMERCIAL

Our Corporate & Commercial team is a leading Middle East practice, strong in both local and international experience and qualifications. Year on year it maintains its position as one of the leaders in corporate and commercial work in the UAE.

The firm was recently awarded “Corporate Team of the Year” by Corporate Counsel Middle East Awards 2016, in recognition of our lawyers’ outstanding work on a 25 billion Dirham joint venture and real estate project in the Emirate of Umm Al Quwain. Our corporate team continues to grow rapidly, most recently with the addition of new lawyers in Abu Dhabi and Dubai.

Many of the region’s largest corporations, financial institutions and privately owned conglomerates depend on our commercial judgment when faced with complex, high-value and sensitive multi-jurisdictional issues. Our specialists provide a cohesive service across all major industry sectors. The team is frequently recognized by independent publications and awards for our lawyers’ outstanding levels of professionalism and success on some of the most complex and culturally sensitive local and cross-border corporate transactions in the region.

The team has extensive experience in large and complex transactions across the region, including the negotiation, drafting, and review of a wide range of contracts including joint venture agreements, shareholder agreements, share purchase agreements, licensing and franchise agreements, and agency and distribution agreements. Additional areas of experience include:

- Mergers and Acquisitions
- Joint Ventures
- Employment Law
- Company incorporation in Free Zones & onshore UAE
- Corporate structuring, re-structuring & investment strategy
- Finance
- Intellectual property
- Insurance
- Procurement & Logistics
- Investment Funds and Private Equity

"GALADARI LAWYERS ARE
'PROMPT AND EFFICIENT, AND
GOOD VALUE FOR MONEY'"

BANKING & FINANCE, LEGAL 500
EMEA 2014



BANKING AND FINANCE

Galadari have one of the UAE's leading Banking & Finance practices in the region, which comprise of a team who have advised clients such as the UAE Central Bank and the Ministry of Finance on legal, policy and regulatory matters. Galadari's team has acted for some the region's leading banks, financial institutions and financial advisors on financial transactions, enforcements, compliance and financial crimes.

Restructuring and insolvency work has long been a major part of this practice area and covers retail, hospitality, property, media & entertainment, aviation, telecoms, banking and real estate. The team is regularly engaged in significant matters in the UAE market. Clients include Commercial Bank of Dubai, Standard Chartered, HSBC, ICICI Bank Limited, Axis Bank Limited, Al Hail Oryx, KPMG, HBG, Dana Gas, DU, ICBC, Tameer Holdings and the UAE Central Bank.

The breadth of the Banking & Finance team spans across many areas including:

Financial Transactions:

- Acquisition Finance
- Commercial & Retail Banking
- Investment Banking
- Capital markets / IPOs
- Islamic Finance
- Project Finance
- Debt & Equity Financing and
- Restructuring & Insolvency

Financial Litigation:

- Banking Disputes (UAE & DIFC)
- Bankruptcy
- Concealment
- Enforcements
- Financial Crimes Fraud & Money Laundering
- Compliance & Regulatory
- Corporate Governance and
- Due Diligence.



REAL ESTATE & PROPERTY

Galadari lawyers have extensive experience in the real estate sector, advising leading players on a full range of topics, from project conceptualization through to corporate structuring, acquisition of the land and its use, procurement of regulatory approvals and licenses from the Dubai Land Department ("DLD") and the Real Estate Regulatory Authority ("RERA") and financing arrangements to the final sale or leasing or other use of the completed project.

Drawn to the sector's constant evolution, we have developed leading-edge and practical solutions to the issues our clients face. We help them navigate through the legal and regulatory changes which underpin the development of the real estate sector in the region.

Our team also works with clients to adopt project structures to minimize risk and ensure enforceability in event of breach and default by project participants.

Some of the core areas of service are:

Regulatory and Compliance

Our team advise developers, financiers, brokers, investors, real estate consultancies and operators on registration, licensing and other legal and all other regulatory compliance issues at every stage of a real estate development.

- Represented and advised developers and brokers on registration and licensing
- Advised developers and brokers on compliance with RERA regulations
- Advised developers and investors on the JOP law and its implementing regulations

Transactional Support

Our clients benefit from our extensive experience in orchestrating complex, long-term real estate projects that involve drafting transactional documentation, facilitating negotiations and review of documents relating to all property transactions and matters.



REAL ESTATE & PROPERTY

Our in-depth experience in this area includes working on:

- Reservation Contracts
- Sale and Purchase Agreements
- Memorandum of Sale
- Mortgage documentation
- Assignment documentation
- Letters of Guarantee
- Rental Management documentation
- Property Management Agreements
- Long terms lease and development Agreements
- Settlement Agreements
- Tenancy Agreements etc.

Real Estate Investment and Property

We advise clients on acquisition and disposals across the real estate sector in the region. Our clients include investors, public entities, MNCs, financial institutions, investment funds, private equity funds, hedge funds, sovereign wealth funds and high net worth individuals and companies, both in the UAE and globally who look to acquire real estate through on-shore or off-shore vehicles. Our real estate lawyers also provide legal advise for large infrastructure projects in the region. We work collaboratively with our Corporate and Finance teams to ensure we are in line with the wider economic, financial and legal context.

Recent examples of work by our team include:

- Advising on structuring and securing of investments
- Advising private equity funds on restructuring of investments and asset allocation
- Formation and setting up of off shore companies for investment in real estate and
- Legal due diligence of projects and related.



REAL ESTATE & PROPERTY

Dispute Services

Our team provides comprehensive real estate dispute resolution service to clients in the region. We advise on all aspects of dispute resolution which includes litigation at all levels of UAE courts and across all Emirates, arbitration, mediation and settlement and working with developers, investors, landlords and tenants on any other types of contentious issues relating to property and real estate investments.

Our experience in this area includes:

- Representing the interests of developers and investors in Dubai, Ajman, Ras Al Khaimah and Abu Dhabi courts at all levels of court proceedings
- Representing the interests of developers and investors in arbitration proceedings at various forums, such as DIAC, RAK, DIFC etc.
- Assisting and supporting clients in connection with mediation and settlement of property disputes
- Court action for enforcement of corporate guarantees and
- Representing clients in precautionary attachment proceedings.

LEADING ORGANISATION IN BEST PRACTICE
IN CONTRACTS
UAE FIDIC AWARDS 2014



CONSTRUCTION CONTENTIOUS & NON-CONTENTIOUS

Galadari offers clients one of the leading construction and infrastructure teams in the UAE who hold significant multi-jurisdictional commercial and legal expertise. Our lawyers regularly advise leading developers, contractors, utility companies, consultants and suppliers, throughout the region and internationally.

Our track record spans the entire spectrum of the construction industry and covers a wide variety of cross-border projects including public and private, turnkey, design and build, construction, infrastructure, civil works, MEP, concessions and PPP's.

Our litigators, arbitrators and local advocates are particularly strong and excel in recognising the risks and disruption involved with disputes. Our lawyers continuously seek to find innovative ways in order to minimise exposure to such risks for clients. In addition, our local advocates have in-depth experience in respect of enforcement of successful outcomes in the UAE courts.

Transportation, Energy & Infrastructure Team of the Year
Corporate Counsel Middle East Awards 2015

"THEY ARE ATTENTIVE AND UNDERSTAND OUR BUSINESS AND THE INDUSTRY IN WHICH WE OPERATE. EXCELLENT LOCAL KNOWLEDGE AS WELL, WHICH IS ONE OF THE KEY REASONS WE WORK WITH THEM."

CHAMBERS GLOBAL



PROJECTS: OIL AND GAS, ENERGY, INFRASTRUCTURE AND RENEWABLES

Our team has a proven track record across a range of energy sectors such as Oil & Gas, LNG, Petrochemicals, Power, Renewables and Water.

The team has advised in relation to the project documentation, corporate structuring, land (and leasing), construction and other aspects of such projects.

We have advised on a number of industry-standard agreements and bespoke arrangements, including:

- Front end engineering design
- EPC
- Upstream hydrocarbons concessions and production sharing agreements
- A broad range of oilfield services agreements
- Power purchase agreements and energy conversion agreements
- Chemicals and petrochemicals project documentation
- Feedstock, off-take and master sale and purchase agreements
- Ports concession agreements
- Leases and land-related agreements

In addition to advising clients with respect to various types of agreements, our team has experience in connection with entry of clients into hydrocarbon interests in the region, corporate structuring, day-to-day operational matters e.g. labour, subcontractors, importation, financing, environmental permitting and restrictions, and other related matters.

INSURANCE FIRM OF THE YEAR GLOBAL 100



INSURANCE

Our Insurance practice provides expert local and cross-border services covering all aspects of the insurance industry, such as, professional indemnity, property solutions and commercial insurance litigation. Our practice is widely reputed for its acumen and experience insurance related matters and disputes. The team currently handle matters arising from all UAE major insurance sectors across the region and internationally.

For insurance companies operating in developed or in emerging markets, our lawyers assist in overcoming the challenges that they face in the insurance industry and are currently handling matters arising from all UAE major insurance sectors across the region and internationally. Our team advise on a wide range of insurance policies covering every conceivable kind of risk, from advising on claims arising from financial institution losses and catastrophe losses, to insurance matters within an M&A transaction and lender security, to healthcare insurance and medical malpractice.

Our lawyers have an excellent reputation in high profile and complex insurance disputes and are involved in a diverse range of work on matters including major claims, general insurance and coverage transactions and disputes.

Our team are dedicated to dealing with irregular cases and tailor their advice to such cases which demand a comprehensive range of solutions, including:

- Policy disputes
- Interpretation of policies & avoidance
- Defending insurers against actions brought by policy holders and
- Quick, early advice on policy indemnity.



INTELLECTUAL PROPERTY

Galadari lawyers have extensive experience in all aspects of Trademark, Patent, Design, Copyright, Utility Models and Industrial Design law, as well as Anti-counterfeiting, IP-Audit and IP Agreements. Our team is one of the most experienced IP litigation teams in the region, having represented clients who want to enforce their IP rights or defend themselves against an infringement suit.

The firm prides itself on being able to offer a personalised, quality service at competitive rates whilst being able to serve all our client's needs relating to IP matters. Our practice provides legal advice to a broad range of local and international businesses including some of the region's largest trading and manufacturing companies.



MARITIME

Galadari's Maritime Practice offers clients a team of lawyers with more than 20 years of experience in maritime and transportation law, shipping transactions and disputes.

Our shipping and transportation team focuses on contentious matters and are heavily involved in representing clients in high profile disputes in the region. We advise clients from the entire spectrum of shipping industry including P&I Clubs, Shipping Lines, Owners, Charterers, Operators, Ports & Terminal Operators, Ship Builders, Logistics providers, Freight Forwarders, Cargo Interests as well as Hull and Cargo Insurers. Our commercial and litigation experience within the industry allows us to provide a full service legal offering to clients in this sector.



CONTACT

At Galadari, we are committed to keeping an open line of communication with our clients and contacts, and we understand and appreciate the value of accessibility. Below are selected key contacts of the firm. We welcome you to contact us at any time.

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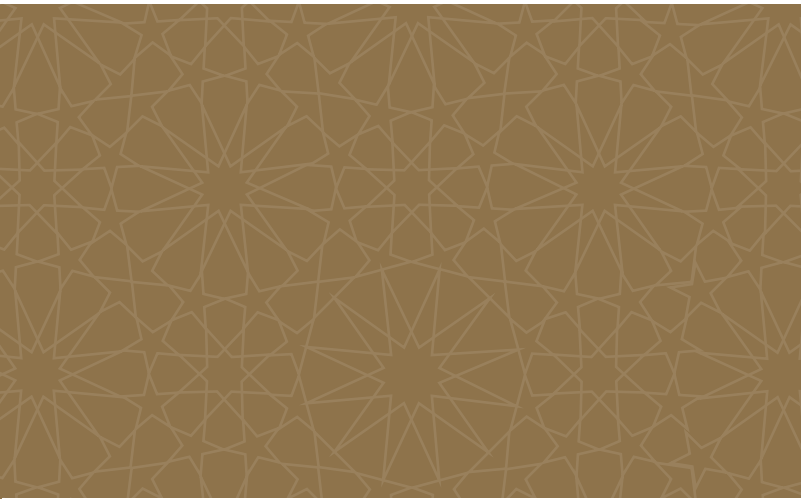
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HR, Careers and General Queries

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NOTES

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AS OUR FOUNDATIONS**

SINCE 1983

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