



EXPERTS WITH IMPACT



WHO WE ARE

FTI Consulting is an independent global business advisory firm dedicated to helping organizations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional.

Individually, each practice is a leader in its specific field, staffed with experts recognized for the depth of their knowledge and a track record of making an impact. Collectively, FTI Consulting offers a comprehensive suite of services designed to assist clients across the business cycle — from proactive risk management to the ability to respond rapidly to unexpected events and dynamic environments.

IMPACTING CHANGE ACROSS THE BUSINESS CYCLE



HOW WE MAKE THE CRITICAL DIFFERENCE

FTI Consulting possesses **four attributes** that allow us to meaningfully **impact** our clients' most critical and complex changes, risks and disputes.

Definitive expertise

Our professionals are experts, with extensive, practical experience in applying that expertise to generate a decisive impact.

A culture that delivers

Our culture and working style reflect a bias for the tangible and a tenacity for solutions that make a meaningful difference.

Comprehensive services

Our practices, as standalone offerings and comprehensive solutions, address the many interconnected issues our clients face.

Industry experience

Our industry groups are staffed with seasoned practitioners who possess many years of hands-on management and operational experience in 16 industries.



IMPACT

We are organized and committed to making a positive and tangible impact for our clients.

DEFINITIVE EXPERTISE

Our professionals are **acknowledged leaders in their chosen field**, not only for the level of clarity and understanding that they bring but for their ability to identify practical, workable answers to complex questions. Viewed in aggregate, FTI Consulting is unmatched in the depth and breadth of expertise we bring to bear on our clients' behalf.

America's Best Management Consulting Firm (2016)

Forbes

PR Firm of the Year (2014-2016)

M&A Atlas Awards

#1 Crisis Management Firm for 9 Consecutive Years (2007-2016)

The Deal

Arbitration Expert Firm of the Year and Competition Economist Firm of the Year (2015-2016)

Who's Who Legal

EMEA Public Affairs Consultancy of the Year (2015)

*Holmes Report
EMEA Sabre Awards*

20 Most Promising Data Visualization Solution Providers (2016)

CIOReview

Top Service Provider in the Legal Industry (2016)

Corporate Counsel

Global Turnaround Consulting Firm of the Year (2016)

Turnaround Atlas Awards

#1 Intellectual Property Litigation Consulting Services Provider (2016)

The National Law Journal

A CULTURE THAT DELIVERS

Our **working style and approach** reflect our commitment to making a meaningful difference.

Practical
in our
communication
and approach
to outcomes

Collaborative
with clients
and colleagues

Judicious
in complex,
multi-party
situations

Professional
in our commitment
to work with the
highest caliber

COMPREHENSIVE SERVICES

Every company faces change and risk: It is inherent in everything businesses and institutions do.



Transactional

- Accounting Advisory
- Antitrust & Competition Economics
- Capital Markets Communications
- Carve-Out Advisory
- Due Diligence
- Fairness & Solvency Opinions
- Investment Banking
- M&A Communications
- M&A Integration
- Second Requests
- Securitization Back-Up Management
- Structured Finance
- Tax
- Transaction Services
- Valuation

How one manages change and risk is the **opportunity.**



Operational

Employee Engagement &
Change Communications
Interim Management
Office of the CFO
Office of the Utility COO
Operational Transformation
Performance Improvement
Turnaround & Restructuring



Financial

ABL Field Audits
Accounting Advisory
Actuarial Consulting
Bankruptcy
Business Insurance Claims
Capital Markets Communications
Collateral Analysis
Contentious Insolvency
Financial & Enterprise Data Analytics
Forensic Accounting
Fraud & Complex Financial
Investigations
Office of the CFO
Pension & Retirement Plan Advisory
Shareholder Activism
Turnaround & Restructuring
Valuation



Legal

Accounting Advisory
Antitrust Litigation
Bankruptcy & Avoidance Litigation
Business Insurance Claims
Business Interruption
Computer Forensics
Contract Disputes
Crisis Communications, Litigation
Communications & Special
Situations
Data Analysis
Data Preservation & Collection
Dispute Advisory
E-discovery Review & Fact-Finding
Software (Ringtail®)
E-discovery Services
Expert Testimony
Forensic Accounting Investigations
Information Governance
Intellectual Property
International Arbitration
Labor & Employment
Litigation Intelligence
Managed Document Review
Monitor & Receiver Services
Regulatory Disputes
Securities Litigation
Valuation
Visual Data Analytics &
Assessment Software (Radiance)



Political & Regulatory

Analysis of Proposed Legislation
Anti-Money Laundering
Antitrust & Competition Economics
Collections & Computer Forensics
Country Assessments
Cybersecurity
Economic Impact & Other Modeling
E-discovery
Financial Institution Regulation
& Governance
Foreign Corrupt Practices Act
Geopolitical Intelligence
Government & Public Contracts
Information Governance &
Compliance
Public Affairs &
Government Relations
Public Policy Advisory
Regulatory Disputes & Enforcement
SEC Advisory & Consulting



Reputational

Capital Markets Communications
Corporate Reputation
Creative & Digital Communications
Shareholder Activism

FIVE SEGMENTS, ONE PURPOSE



Corporate Finance & Restructuring

As a trusted partner to companies, boards of directors, investors, lenders and creditors around the world, the Corporate Finance & Restructuring segment is focused on delivering restructuring, business transformation and transaction solutions. Committed to our clients' success, our award-winning professionals address the full spectrum of financial, operational and transactional risks and opportunities across diverse industries. Included among our core strengths is providing expertise in guiding companies through the value-creation life cycle.

Economic Consulting

A global standard bearer in economic consulting, we provide law firms, corporations and government agencies with sophisticated analyses of complex economic issues to assist clients in understanding the challenges and opportunities they face. Our Economic Consulting practice, including our subsidiary Compass Lexecon, is involved in a wide range of engagements that provide critical insight and expert testimony in legal and regulatory proceedings, strategic decision making and public policy debates.

We also have deep expertise in securities litigation, M&A and antitrust, risk management, valuation and international arbitration.

Forensic & Litigation Consulting

We provide the industry's most complete range of forensic, investigative, data analytic and litigation services. As an independent consulting firm, we have unmatched qualifications in all types of risk, dispute, investigations and litigation scenarios. We have extensive experience serving leading corporations, governments and law firms around the globe.

Strategic Communications

As a leading global communications consultancy with more than 30 years of experience advising management teams and boards of directors, we help clients communicate effectively to protect and enhance their business interests with key stakeholders. We have a comprehensive view of strategic communications with an integrated suite of services in financial communications, corporate reputation and public affairs in all the major markets around the world.

Technology

FTI Technology solves data-related business challenges, with expertise in legal and regulatory matters. As data grow in size and complexity, we help organizations better govern, secure, find, analyze and rapidly make sense of information. Innovative technology, expert services and tenacious problem solving provide our global clients with defensible and repeatable solutions. Organizations rely on us to root out fraud, maintain regulatory compliance, reduce legal and IT costs, protect sensitive materials, quickly find facts and harness organizational data to create business value.

INDUSTRY EXPERIENCE

No two industries are the same. FTI Consulting offers deep, practical industry expertise to ensure that we deliver solutions that work.



**Aerospace &
Defense**



Agriculture



Automotive



Construction



**Hospitality, Gaming
& Leisure**



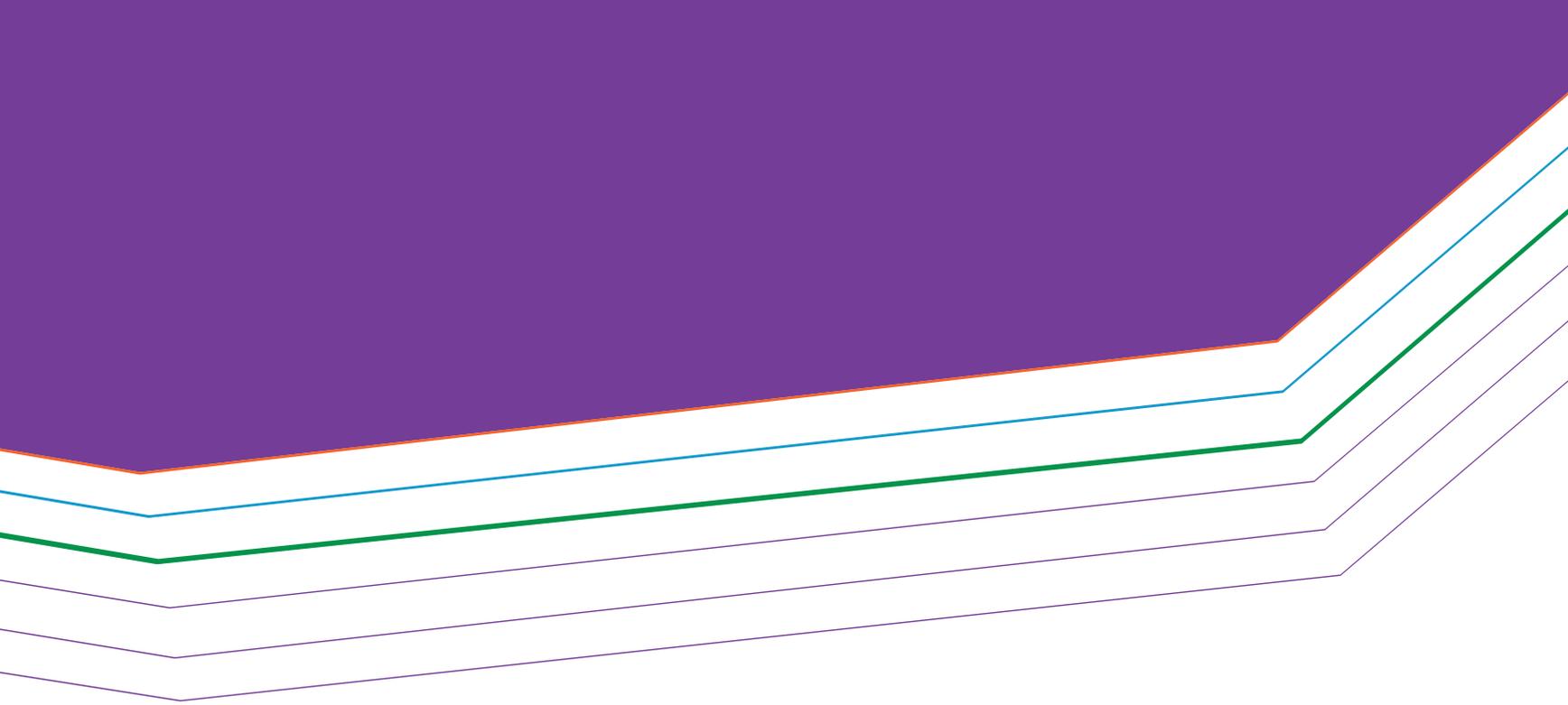
Insurance



**Mining &
Mining Services**



Public Sector



Energy, Power & Products (EPP)



Environmental



Financial Institutions



Healthcare & Life Sciences



Real Estate & Infrastructure



Retail & Consumer Products

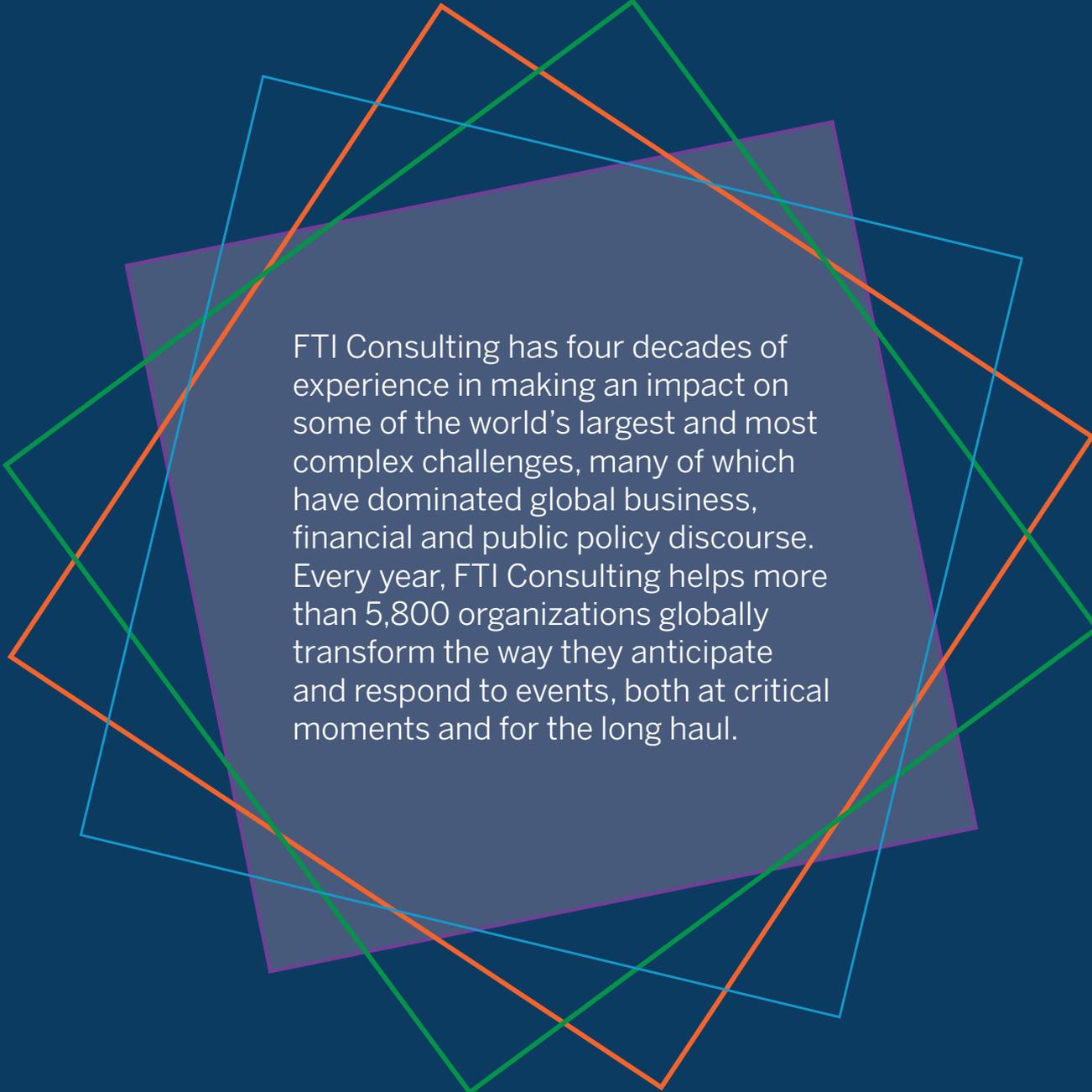


Telecom, Media & Technology (TMT)



Transportation

THE END RESULT: DRIVING IMPACT



FTI Consulting has four decades of experience in making an impact on some of the world's largest and most complex challenges, many of which have dominated global business, financial and public policy discourse. Every year, FTI Consulting helps more than 5,800 organizations globally transform the way they anticipate and respond to events, both at critical moments and for the long haul.



Shire

Impact: In July 2014, Shire plc faced an unsolicited takeover bid from U.S.-based AbbVie. FTI Consulting played a key role in helping Shire proactively communicate its value proposition as a standalone company, while also remaining sufficiently positioned to allow for a successful deal. Shire ultimately remained an independent company, going on to acquire several companies over the last few years, with the culmination of a \$32 billion transformative merger this year with Baxalta. Following the successful close of the transaction, **Shire is now the leading global biotechnology company focused on rare disease and highly-specialized conditions.**



Children's National Health System

Impact: Facing a projected P&L gap of approximately \$100 million by 2018, Children's National Health System hired FTI Consulting to develop and execute improvement plans in four areas: revenue cycle management, labor productivity and processes, non-labor, and physician enterprise. As a result, Children's National implemented actions that led to **more than \$80 million in recurring income statement improvements.** And over the last two years, Children's National has received **two upgrades in its credit rating.**



US Airways-American Airlines

Impact: FTI Consulting's subsidiary Compass Lexecon provided expert reports that demonstrated to the Department of Justice ("DOJ") that the US Airways-American Airlines merger would create significant consumer benefits with minimal competitive harm, including heightened focus on analyzing and rebutting the DOJ's concern about Advantage pricing.

A settlement was reached that required limited (and anticipated) concessions but kept the parties' merger plan intact, allowing \$1 billion in estimated annual synergies.



Pioneer Iron and Steel

Impact: Global recession forced Chinese Pioneer Iron and Steel Group ("PISG") into liquidation. As the appointed liquidator, FTI Consulting experts were able to build a solid case showing that PISG's majority shareholder had intentionally transferred assets outside of PISG to shield them from creditor claims. Through external sources and Ringtail®, FTI Consulting's proprietary e-discovery and document review software, we were able to secure **a global settlement and substantial dividend in the range of 40 cents to the dollar for creditors.**



Level 3

Impact: On June 16, 2014, Level 3 Communications, a Fortune 500 fiber optic and infrastructure connectivity company, announced its acquisition of local exchange carrier tw telecom. FTI Consulting partnered with Level 3 to advise, design and plan an integrated product, network and IT road map, a fully integrated new sales force and the integration of all functions across the organization. **As a result, Level 3 exceeded its earnings and synergy goals in the first full quarter post-close and maintained its sales momentum through the integration of the sales teams. The deal is on track to achieve the targeted \$200 million in synergies.**



SEPTA

Impact: After 10 years of mounting claims losses, the Office of General Counsel for SEPTA, the sixth largest transit system in the United States, hired FTI Consulting's Global Insurance Services practice. FTI Consulting devised and led a three-year plan that lowered claims and litigation costs, improved efficiencies and better integrated the Office of General Counsel into SEPTA's broader operations. The implementation of a case management system, formalized procedures, and a new culture of quality and accountability all led to a **\$20 million reduction in claims over a two year period and more than \$800,000 in labor cost savings.**

OUR GLOBAL REACH

With offices in every major financial center and every corner of the globe, we successfully serve our clients wherever challenges and opportunities arise.

North America

Canada

Calgary
Toronto
Vancouver

Denver
Great Neck
Houston
Indianapolis
Lake Oswego
Los Angeles
McLean
Miami
Mountain View
New York
Oakland
Pasadena
Philadelphia
Phoenix
Pittsburgh

Princeton
Red Bank
Rockville
Roseland
Saddle Brook
San Francisco
Santa Barbara
Seattle
Tucson
Walnut Creek
Washington, D.C.
Wayne
West Palm Beach
Winston-Salem

4,600+
Employees

3,400+
Consultants &
Professionals

53 of Fortune
Global 100
corporations
are clients

Latin America

Argentina

Buenos Aires

Brazil

Rio de Janeiro
São Paulo

Caribbean

British Virgin
Islands
Cayman Islands

Colombia
Bogotá

Mexico

Mexico City

Panama

Panama City

77
Cities

28
Countries

42
of FTSE 100
companies
are clients

Advisor to
96 of the
world's top
100 law firms

Advisor to
the world's
top 10 bank
holding
companies

Europe, Middle East, Africa

Belgium
Brussels

Denmark
Copenhagen

France
Paris

Germany
Berlin
Frankfurt

Ireland
Dublin

Netherlands
Den Haag

Qatar
Doha

Russia
Moscow

South Africa
Cape Town
Johannesburg

Spain
Madrid

United Arab Emirates
Abu Dhabi
Dubai

United Kingdom
London
Stirling

Asia Pacific

Australia
Brisbane
Melbourne
Perth
Sydney

China
Beijing
Hong Kong
Shanghai

India
Mumbai
New Delhi

Indonesia
Jakarta

Japan
Tokyo

Korea
Seoul

Malaysia
Kuala Lumpur
Singapore

Facts and figures as of 4/27/2018



EXPERTS WITH IMPACT

FTI Consulting would like to bring its deep expertise, tenacious culture, breadth of services and practical industry experience to your organization to have a meaningful impact on the issues you face across the globe.

Executive Headquarters

1101 K Street NW
Suite B100
Washington, DC 20005
United States
+1 202 312 9100

Regional Headquarters

Asia Pacific

Level 35, Oxford House
Taikoo Place
979 King's Road
Quarry Bay, Hong Kong
+852 3768 4500

EMEA

200 Aldersgate
Aldersgate Street
London, EC1A 4HD
United Kingdom
+44 20 3727 1000

Latin America

804 Douglas Road
4th Floor
Coral Gables, FL 33134
United States
+1 305 714 4600



fticonsulting.com

NYSE:FCN

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