

# Meyer, Unkovic & Scott LLP

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The International Law Group at Meyer, Unkovic & Scott works with US-based and foreign multinational companies on a diverse range of international business transactions. This includes entrepreneurial start-up companies new to the international business community, mid-sized companies already involved in international ventures, and multinational companies seeking to expand their established international businesses.

Our attorneys actively provide legal services for clients in over 67 countries. The Group's experience extends to transactions throughout the European Union, select African and Middle Eastern countries, South and Central America, and key economies throughout the Pacific Rim. We have handled multiple transactions in China, Japan, Korea, and Southeast Asia. Examples of transactions include:

- Establishing foreign subsidiaries
- Structuring joint venture relationships
- Structuring foreign direct investment into U.S. businesses and/or real estate
- Advising on compliance with U.S. export regulations
- Negotiating on behalf of non-U.S. entities targeting U.S.-based companies
- Handling licensing and technology transfer projects
- Implementing agent and distributor networks
- Preparing financial documentation, including letters of credit and guarantees
- Forming export trading companies
- Helping non-U.S. individuals and companies to comply with U.S. immigration laws
- Counseling on compliance with The Foreign Corrupt Practices Act (FCPA)

In conjunction with the Firm's other groups, the International Law & Immigration Group focuses on planning and problem solving for foreign individuals and companies seeking to do business in the United States. These transactions often involve joint ventures, franchises, corporations, or distributions and agency networks, and real estate acquisitions. Transactions include legal issues in the areas of labor, employment, securities, immigration, bankruptcy, tax, real estate, commercial, and environmental laws.

Typical questions we encounter from foreign companies and individuals seeking to enter the United States face include:

- What is the best legal structure to adopt?
- How will U.S. immigration laws affect my business or employees?
- Under what circumstances may an agent or distributor be terminated?
- How should a product be labeled to minimize product liability risks?
- What foreign employment practices are not unacceptable in the U.S.?



# VALUED RELATIONSHIPS

*... built on our commitment  
to client service.*

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- Mergers & Acquisitions
- International Arbitration
- Litigation & Dispute Resolution
- Immigration Matters
- Intellectual Property
- International Law Questions
- Real Estate & Lending
- Energy, Utilities & Mineral Rights
- Employment Law
- Construction



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