



KADIR ANDRI

 & Partners



Kadir Andri & Partners (KAAP) is a Malaysian law firm of distinction, specialising in Corporate, Banking & Finance and Dispute Resolution.

Since our inception in 1976, we have come to be defined by our high standards of professionalism and expertise, our dedication to clients, and our flair in execution.

Know-How

At KAAP, we are driven by Excellence. In-depth legal knowledge, the capacity to innovate, and efficiency in implementation are our tools for creating enterprising solutions. The invaluable insights and experience we have distilled from our involvement in landmark transactions and first-of-its-kind deals, sets us apart.

Areas of Practice

Within our specialist areas of Corporate, Banking & Finance and Dispute Resolution we have exceptional teams focused on mergers & acquisitions, debt and equity capital markets, Islamic finance, projects, infrastructure & energy, real estate & REITs, litigation and arbitration, restructuring and insolvency, compliance and corporate governance.

Achievements

We have established a stellar reputation as a trusted legal adviser in key roles in some of the most prominent and complex transactions involving Malaysian interests. We consistently rank in the top tiers of industry surveys (including Chambers and Partners, IFLR1000, The Legal 500 Asia Pacific) as a leading Malaysian law firm, with many of our partners commended as star advisers.

People

We are a close knit team of skilled practitioners, working as one across practice areas to collectively deliver the optimal solution. Government linked entities, sovereign wealth funds, multinationals, financial institutions, investment funds and corporations across a diverse range of industries, are our discerning clients who trust us to deliver real results.

The Firm

"This prominent practice is extolled for its large and multi-talented team of lawyers, and the fact that it features in many of the largest deals in Malaysia is a testament to the strength of the practice."

— Chambers Asia Pacific



Our Values

These core values guide us at KAAP

Excellence

we believe that good is never enough, when better is possible; and that great things can be achieved with an expert team.

Energy

we are motivated to provide exceptional services to our clients; on time, every time.

Enterprise

we are intuitive and innovative; unhindered by boundaries of precedent-based mindsets and limitations of customary practices.

Ethics

we strive to uphold the highest standards of professional and ethical conduct.

Raised on these cornerstones, we have become a legal practice that is valued for our professionalism, our technical and legal skills, our commercial awareness, and our diligence and commitment as trusted legal advisers to our clients.

Areas of Expertise



Banking and Finance

"Kadir Andri & Partners operates at the top of the market, and is recognised as one of the country's forerunners."

—The Legal 500 Asia Pacific

KAAP offers a spectrum of legal services in banking and finance, ranging from corporate loan facilities to complex and innovative financing structures. We are active in structured finance transactions, leveraged buy-outs, syndicated financing, asset and acquisition financing, as well as debt restructuring arrangements. In addition to advising on domestic Ringgit denominated credit facilities, we work with international banks and law firms on cross-border foreign currency denominated facilities.

We have considerable experience in structuring and documenting both conventional and Shariah compliant financing transactions, and have been at the forefront of developing Islamic banking products for the ever changing market.

Other specialist areas include project financing for infrastructure and utilities, and ship financing.

Capital Markets

"In demand for its capital markets skills, leading some of the most complex and high-profile IPOs. Highly rated for its long-standing experience in the market."

—Chambers Asia Pacific

We are well known in both the equity and debt capital markets, and represent issuers, underwriters, financiers, as well as domestic and international institutional investors.

We have been engaged in many notable and award-winning transactions, including public and private securities offerings, initial public offerings, and Regulation S and Rule 144A international offerings. We are active in REITs and equity linked offerings as well. We were involved in the first listing of a foreign company on the Malaysian stock exchange (Astro), the listing of Malaysia's stock exchange post demutualisation, and the first concurrent Malaysia-Singapore dual listing (IHH Healthcare).

Besides conventional debt securities, we are well regarded in the field of Shariah compliant transactions including the structuring of Islamic securities, Shariah audits and Islamic financial product development. We have advised clients on their ventures into the local and international capital markets including the world's first Malaysian originated yuan-denominated sukuk and the world's first issuance of Islamic exchangeable bonds. We have advised many financial institutions in the issuance of bank capital (eg. Tier I, Tier II), and other sub-debt instruments.

Corporate and Commercial

"Kadir is always our first choice... They are simply the best... others may say they are creative but until you work with them you really have no idea how creative solutions can be."

—IFLR1000

KAAP is known as a top-notch corporate practice. We advise our diverse portfolio of clients on a wide range of legal issues reflecting the breadth of the industries and sectors in which they operate. These include aviation, automotive, media, manufacturing, financial services, energy, oil & gas, technology, telecommunications, media, real estate, leisure, and more.

Our compliance unit regularly assists corporations and their boards and management in meeting the continuous demands of legal and regulatory compliance and corporate governance.

Specific industry focus includes:

Real Estate

We provide a comprehensive commercial real estate service ranging from acquisitions and disposals, real estate financing, residential and commercial development and leasing of properties.

Media

Our experience covers acquisitions of radio and television stations both nationally and internationally, channel supply agreements, satellite transponder lease agreements and publication clearances.

Telecommunications

Our work encompasses both fixed and mobile telephony where we advise on key procurement and maintenance contracts for the primary network of telecommunications operators, interconnection agreements, strategic alliances between operators, sale and purchase of network assets (including disposal of spectrum) and licence transfer arrangements.

Technology

We advise on sale and purchase of systems (software/hardware), maintenance agreements, outsourcing arrangements, services and integration agreements.

Dispute Resolution

The dispute resolution practice is hailed as having "commitment to achieving innovative legal and commercial solutions."

—Chambers Asia Pacific

The Firm handles dispute resolution work in court at both trial and appellate level, and we advise clients in alternative dispute resolution processes, including mediation and arbitration. We have extensive dispute resolution experience in areas such as employment, construction, securities regulation, defamation, receivership, corporate disputes, commercial and international arbitration, contracts, banking, tax, judicial review and pre-emptive remedies. We also provide mediation and risk assessment services and our litigation team works closely with our other practice groups on preventive litigation strategies.



Insolvency and Corporate Restructuring

"We have worked closely with the lawyers there on a number of occasions, and they never fail to deliver."

—Chambers Asia Pacific

We have in-depth experience in the area of corporate restructuring and insolvency. We advise clients on capital reductions and schemes of arrangements for purposes ranging from mergers and amalgamations, to reverse take-overs and corporate rescues. We are also proficient in devising strategies that cater to our clients' financial reporting and tax needs.

In addition, we have extensive knowledge of insolvency laws for the purposes of dealing with and advising on the issues and affairs of insolvent companies, ranging from fraud to priority disputes, particularly during the critical period of structuring a transaction.



Mergers and Acquisitions

"They are the best M&A lawyers in Malaysia."

"Clients praise the team's expert handling of the whole merger process, from deal structuring to implementation; as one interviewee bore witness: The legal documentation was impeccable."

—sources say in Chambers Asia Pacific

We have a very active mergers and acquisitions practice, and are well known for our leading edge in structuring, documenting and negotiating a successful deal. Our clients appreciate that we are legally astute and commercially aware, as we advance their interests while ensuring the transaction reaches its desired close.

We advise on numerous transactions encompassing a wide range of structures and techniques, including acquisitions of companies, business and asset acquisitions, take-over offers, de-mergers, schemes of arrangement and selective capital reduction exercises. We have considerable experience in the privatisation of public listed companies by way of innovative legal structures as well as investments and divestments by private equity funds.

Our landmark deals include the Synergy Drive merger to form the enlarged Sime Darby group and the take-over of Southern Bank which is now part of the enlarged CIMB Group.

Our team continues to occupy a leading position in Malaysian privatisations and consistently secure mandates in headline M&A transactions involving Malaysian corporates, advising domestic as well as international clients across a variety of industries such as banking, insurance & stockbroking, plantations, oil & gas and telecommunications.

Projects, Infrastructure and Energy

"Offering deep expertise and industry knowledge... The firm is recognised for its wide capabilities in this area."

—The Legal 500 Asia Pacific

KAAP is involved in some of the country's largest infrastructure, power and energy projects.

We have substantial experience in the area of privatisation concessions, public-private initiatives, projects and construction work. Our team has advised on rail projects, highway concessions, development of the administrative capital and large integrated projects as well as public and private large scale infrastructure work (hospitals, themed attractions, power and utilities, army camps). Our specialists have also been active in advising on all aspects of construction law, ranging from contract negotiations and execution to dispute resolution.

Known as a leading player for energy, we advise on the entire spectrum of work from power generation, energy procurement, transmission work, submarine cables, cross border ventures, acquisition and related industries, including advising Malaysia's national power utility company on its power purchase agreements. We advise on various matters related to production sharing agreements and offshore drilling contracts, mining and prospecting contracts. Our other advisory services for this sector include off-take agreements, concession agreements and financing arrangements for the water and oil & gas sectors.

KADIR ANDRI
& Partners

Level10, Menara BRDB, 285 Jalan Maarof
Bukit Bandaraya, 59000 Kuala Lumpur, Malaysia

T +603 2780 2888
F +603 2780 2832
E partner@kaaplaw.com

www.kaaplaw.com